BEFORE THE CALIFORNIA BOARD OF ACCOUNTANCY DEPARTMENT OF CONSUMER AFFAIRS STATE OF CALIFORNIA

In the Matter of the Accusation Against:

Case No. AC-2010-15

CARL DEAN HASTING 5513 Oakfen Court Agoura Hills, California 91301 Certified Public Accountant Certificate No. CPA 45770

Respondent.

DECISION AND ORDER

The attached Stipulated Settlement and Disciplinary Order are hereby adopted by the California Board of Accountancy, Department of Consumer Affairs, as its Decision in this matter.

This Decision shall become effective on March 4,2011.

It is so ORDERED February 4,2011

FOR THE CALIFORNIA BOARD OF ACCOUNTANCY DEPARTMENT OF CONSUMER AFFAIRS

1	Edmund G. Brown Jr.	•	
2	Attorney General of California ALFREDO TERRAZAS		
	Senior Assistant Attorney General		
3	DIANN SOKOLOFF		
,	Supervising Deputy Attorney General	,	
4	State Bar No. 161082 1515 Clay Street, 20th Floor	•	
5	P.O. Box 70550		
	Oakland, CA 94612-0550		
6	Telephone: (510) 622-2212 Facsimile: (510) 622-2270		
7	Attorneys for Complainant		
	PERO	DIS WIXE	
8	BEFORE THE CALIFORNIA BOARD OF ACCOUNTANCY		
9	DEPARTMENT OF CONSUMER AFFAIRS		
10	STATE OF	CALIFORNIA	
10		· ·	
11	In the Matter of the Accusation Against:	Case No. AC-2010-15	
12	CARL DEAN HASTING	STIPULATED SETTLEMENT AND	
13	5513 Oakfen Court Agoura Hills, California 91301	DISCIPLINARY ORDER	
1,5	Certified Public Accountant Certificate No.		
14	CPA 45770		
15	Respondent		
16	·]	
17	In the interest of a prompt and speedy settlement of this matter, consistent with the public		
18	interest and the responsibilities of the California Board of Accountancy of the Department of		
19	Consumer Affairs, the parties hereby agree to the following Stipulated Settlement and		
20	Disciplinary Order which will be submitted to the Board for approval and adoption as the final		
21	disposition of Accusation No. AC-2010-15, relating to the Certified Public Accountant Certificat		
22	of Respondent Carl Dean Hasting.		
23	PARTIES		
24	1. Patti Bowers, Complainant, is the Executive Officer of the California Board of		
25	Accountancy. She brought this action solely in her official capacity and is represented in this		
26	matter by Edmund G. Brown Jr., Attorney General of the State of California, by Diann Sokoloff,		
27	Supervising Deputy Attorney General.		
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- 2. Respondent Carl Dean Hasting (Respondent) is represented in this proceeding by attorney Stephanie Sessions Perkins, whose address is: 11900 West Olympic Boulevard, Suite 800, Los Angeles, CA 90064-0704.
- 3. On or about August 1, 1986, the California Board of Accountancy issued Certified Public Accountant Certificate No. CPA 45770 to Carl Dean Hasting, Respondent. The Certified Public Accountant Certificate was in full force and effect at all times relevant to the charges brought in Accusation No. AC-2015-15 and will expire on February 28, 2011, unless renewed. The Certificate has not been the subject of prior Board discipline.

JURISDICTION

4. Accusation No. AC-2010-15 was filed before the California Board of Accountancy (Board), Department of Consumer Affairs, and is currently pending against Respondent. The Accusation and all other statutorily required documents were properly served on Respondent on February 19, 2010. Respondent timely filed his Notice of Defense contesting the Accusation. A copy of Accusation No. AC-2006-31 is attached as Exhibit A and incorporated by reference.

WAIVERS AND CONTINGENCY

- 5. Respondent has carefully read, fully discussed with counsel, and understands the charges and allegations in Accusation No. AC-2010-15. Respondent has also carefully read, fully discussed with counsel, and understands the effects of this Stipulated Settlement and Disciplinary Order.
- 6. Respondent is fully aware of his legal rights in this matter, including the right to a hearing on the charges and allegations in the Accusation; the right to be represented by counsel at his own expense; the right to confront and cross-examine the witnesses against him; the right to present evidence and to testify on his own behalf; the right to the issuance of subpoenas to compel the attendance of witnesses and the production of documents; the right to reconsideration and court review of an adverse decision; and all other rights accorded by the California Administrative Procedure Act and other applicable laws. Respondent voluntarily, knowingly, and intelligently waives and gives up each and every right set forth above.

- 7. It is understood that in signing this stipulation rather than further contesting the Accusation, Respondent is voluntarily consenting to the adoption of this Stipulated Settlement as the Board's Decision, enabling the California Board of Accountancy to issue the following order without further legal process. Respondent represents that no tender, offer, promises, threats or inducements of any kind whatsoever have been made by the Board or any member, officer, agent or representative thereof in consideration of this settlement offer or otherwise to induce him to so consent.
- 8. This stipulation shall be subject to approval by the Board. Respondent understands and agrees that Complainant, her counsel and the staff of the Board may communicate directly with the Board regarding this stipulation and settlement, without notice to or participation by Respondent or his counsel. By signing the stipulation, Respondent understands and agrees that he may not withdraw his agreement or seek to rescind the stipulation prior to the time the Board considers and acts upon it.
- 9. If the Board fails to adopt this stipulation as its Decision and Order, the Stipulated Settlement and Disciplinary Order shall be withdrawn. It shall be of no force or effect, except for this paragraph. It shall have no evidentiary value, shall be inadmissible in any legal action between the parties, and shall not be relied upon or introduced in any disciplinary, or other, action or proceeding by either party hereto. In the event that the Stipulated Settlement is not adopted, nothing recited herein shall be construed as a waiver of Respondent's right to a hearing or as an admission of the truth of any of the matters charged. Communications pursuant to this paragraph, and consideration of this matter, shall not disqualify the Board or other persons from future participation in this or any other matter affecting Respondent. Respondent agrees that should the Board reject this Stipulated Settlement and if this case proceeds to hearing, Respondent will assert no claim that the Board was prejudiced by its review and discussion of this Stipulation or of any records related hereto.

ADMISSIONS AND FURTHER STIPULATIONS BETWEEN THE PARTIES

10. Respondent admits the matters asserted in paragraphs 34 and 40 in Accusation No. AC-2010-15. Respondent admits that the matters asserted in paragraphs 33 and 36, if proven at

hearing, would form a basis for discipline of his Certified Public Accountant Certificate.

Respondent expressly denies the matters asserted in paragraphs 29, 30, 31, 32, 35, 37, 38, and 39.

- 11. The parties agree that discipline in this matter is based on Respondent's conduct and participation in implementing and marketing the tax shelters, not devising them.
- 12. Respondent agrees that his Certified Public Accountant Certificate is subject to discipline and he agrees to be bound by the California Board of Accountancy (Board)'s probationary terms as set forth in the Disciplinary Order below.
- 13. Respondent further agrees not to take any action or make any public statement that creates, or tends to create, the impression that any of the matters set forth in the Stipulated Settlement, Order and Decision are without a factual basis.
- 14. The Board, in accepting this Stipulation, is foregoing its right to institute further disciplinary proceedings against Respondent based upon his conduct related to tax shelters up to the time of the filing of the Board's charges. However, the Board reserves the right to initiate or continue investigations and administrative proceedings related to the conduct of other Board licensees who may have been involved in acts or omissions related to these or other tax shelters, as well as any other violations of the Accountancy Act which may have occurred by Board licensees in relation to tax shelters.
- 15. The parties understand and agree that facsimile copies of this Stipulated Settlement and Disciplinary Order, including facsimile signatures thereto, shall have the same force and effect as the originals.
- 16. This Stipulated Settlement and Disciplinary Order is intended by the parties to be an integrated writing representing the complete, final, and exclusive embodiment of their agreement. It supersedes any and all prior or contemporaneous agreements, understandings, discussions, negotiations, and commitments (written or oral). This Stipulated Settlement and Disciplinary Order may not be altered, amended, modified, supplemented, or otherwise changed except by a writing executed by an authorized representative of each of the parties.

17. In consideration of the foregoing admissions and stipulations, the parties agree that the Board may, without further notice or formal proceeding, issue and enter the following Disciplinary Order:

DISCIPLINARY ORDER

IT IS HEREBY ORDERED that Certified Public Accountant Certificate No. CPA 45770 issued to Respondent Carl Dean Hasting (Respondent) is revoked. However, the revocation is stayed and Respondent is placed on probation for five (5) years on the following terms and conditions.

- 1. Actual Suspension. Certified Public Accountant Certificate No. CPA 45770 issued to Carl Dean Hasting is suspended for a period of two (2) years. During the period of suspension the Respondent shall engage in no activities for which certification as a Certified Public Accountant or Public Accountant is required as described in Business and Professions Code, Division 3, Chapter 1, Section 5051. Notwithstanding the suspension, Respondent shall comply with the probationary conditions set forth below.
- 2. Obey All Laws. Respondent shall obey all federal, California, other states' and local laws, including those rules relating to the practice of public accountancy in California.
- 3. Submit Written Reports. Respondent shall submit, within ten (10) days of completion of the quarter, written reports to the Board on a form obtained from the Board. At all times during the probationary period, Respondent shall submit, under penalty of perjury, such other written reports, declarations, and verification of actions as are required. These declarations shall contain statements relative to Respondent's compliance with all the terms and conditions of probation. Respondent shall immediately execute all release of information forms as may be required by the Board or its representatives.
- 4. **Personal Appearances.** Respondent shall, during the period of probation, appear in person at interviews/meetings as directed by the Board or its designated representatives, provided such notification is accomplished in a timely manner.
- 5. Comply With Probation and Cooperate with the Board. Respondent shall fully comply with the terms and conditions of the probation imposed by the Board and shall cooperate

fully with representatives of the Board of Accountancy in its monitoring and investigation of the Respondent's compliance with probation terms and conditions. Respondent shall keep the Board informed regarding how to contact him as required by the Board or its designees. Respondent voluntarily agrees to fully cooperate with, and make himself available to, the Board and its designees, including the Office of the Attorney General, without the necessity of a subpoena, in any investigation of other Board licensees regarding tax shelters, including, but not limited to, the providing of interviews, statements, affidavits, declarations, and any other documents or other types of information requested, consistent with the requirements of confidentiality and law. Respondent, if called to do so, shall cooperate with the Board and shall testify at any subsequent administrative or civil proceeding if asked to do so by the Board.

- 6. Practice Investigation. Respondent shall be subject to, and shall permit, one or more practice investigations of the Respondent's professional practice. Such a practice investigation shall be conducted by representatives of the Board, provided notification of such review is accomplished in a timely manner. However, no notice shall be required if the purpose of the Board's investigation is to determine whether Respondent is in compliance with the order of suspension.
- 7. Comply With Citations. Respondent shall comply with all final orders resulting from citations issued by the Board of Accountancy.
- 8. Tolling of Probation for Out-of-State Residence/Practice. In the event Respondent should leave California to reside or practice outside this state, Respondent must notify the Board in writing of the dates of departure and return. Periods of non-California residency or practice outside the state shall not apply to reduction of the probationary period, or of any suspension. No obligation imposed herein, including requirements to file written reports, to cooperate with the Board investigations, or to reimburse the Board costs, shall be suspended or otherwise affected by such periods of out-of-state residency or practice except at the written direction of the Board.
- 9. Violation of Probation. If Respondent violates probation in any respect, the Board, after giving Respondent notice and an opportunity to be heard, may revoke probation and carry

out the disciplinary order that was stayed. If an accusation or a petition to revoke probation is filed against Respondent during probation, the Board shall have continuing jurisdiction until the matter is final, and the period of probation shall be extended until the matter is final.

- 10. Active License Status. Respondent shall at all times maintain an active license status with the Board, including during any period of suspension. If the license is expired at the time the Board's decision becomes effective, the license must be renewed within 30 days of the effective date of the decision.
- 11. Ethics Course/Examination. Respondent shall complete four hours of continuing education in course subject matter pertaining to the following: a review of nationally recognized codes of conduct emphasizing how the codes relate to professional responsibilities; case-based instruction focusing on real-life situational learning; ethical dilemmas facing the accounting profession; or business ethics, ethical sensitivity, and consumer expectations (within a give period of time or prior to resumption of practice). Courses must be a minimum of one hour as described in California Code of Regulations Section 88.2, (Courses will be passed prior to resumption of practice where license has been suspended or where otherwise appropriate.)

If respondent fails to complete said courses within the time period provided, respondent shall so notify the Board and shall cease practice until respondent completes said courses, has submitted proof of same to the Board, and has been notified by the Board that he may resume practice. Failure to complete the required courses no later than 100 days prior to the termination of probation shall constitute a violation of probation.

- 12. Cost Reimbursement. Respondent shall reimburse the Board for its actual investigation and prosecution costs in the amount not to exceed \$25,000. The reimbursement shall be made in quarterly payments and shall be completed within three years from the effective date of the decision in this matter, unless otherwise agreed in writing by the Board or its designees.
- 13. Administrative Fine. Respondent shall pay to the Board an administrative fine in the amount of \$5,000. The payment shall be made within three months of the effective date of the decision in this matter.

the decision in this matter. 14. Completion of Probation. Failure to complete the probationary requirements shall 2 automatically extend the period of probation and the Board shall have continuing jurisdiction of 3 this matter until the condition is satisfied. Upon successful completion of probation, 4 Respondent's license will be fully restored. 5 ACCEPTANCE 6 I have carefully read the above Stipulated Settlement and Disciplinary Order and have fully 7 discussed it with my attorney, Stephanie Sessions Perkins. I understand the stipulation and the 8 effect it will have on my Certified Public Accountant Certificate No. 45770. I enter into this 9 Stipulated Settlement and Disciplinary Order voluntarily, knowingly, and intelligently, and agree 10 to be bound by the Decision and Order of the California, Board of Accountancy. 11 12 13 I have read and fully discussed with Respondent Carl Dean Hasting the terms and 14 conditions and other matters contained in the above Stipulated Settlement and Disciplinary Order. 15 I approve its form. 16 CHAPMAN GLUCKSMAN DEAN ROEB & DATED: 17 12.6.10 18 Stephanie Sessions Perkins 19 Attorney for Respondent Carl Dean Hasting 20 /// 21 /// 22 /// 23 24 25 26 27 28

ENDORSEMENT

The foregoing Stipulated Settlement and Disciplinary Order is hereby respectfully submitted for consideration by the California Board of Accountancy of the Department of Consumer Affairs.

Dated: <u>Alecember 7,2016</u>

Respectfully Submitted,

EDMUND G. BROWN JR. Attorney General of California ALFREDO TERRAZAS Senior Assistant Attorney General

DIANN SOKOLOFF
Supervising Deputy Attorney General
Attorneys for Complainant

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Exhibit A

Accusation No. AC-2010-15

1	EDMUND G. BROWN JR.		
2	Attorney General of California WILBERT E. BENNETT		
3	Supervising Deputy Attorney General DIANN SOKOLOFF		
4	Deputy Attorney General State Bar No. 161082		
5	JUSTIN SURBER Deputy Attorney General		
6	State Bar No. 226937 1515 Clay Street, 20th Floor		
7	P.O. Box 70550 Oakland, CA 94612-0550		
8	Telephone: (510) 622-2212 Fax: (510) 622-2270		
9	E-mail: Diann.Sokoloff@doj.ca.gov		
10	Attorneys for Complainant		
11	BEFORE THE		
12	CALIFORNIA BOARD OF ACCOUNTANCY DEPARTMENT OF CONSUMER AFFAIRS		
13	STATE OF CALIFORNIA		
14	In the Matter of the Accusation Against:		
15	Carl Dean Hasting		
16	5513 Oakfen Ct Agoura Hills, CA 91301		
17	Certified Public Accountant Certificate No. CPA 45770		
18	Respondent		
19			
20	Complainant alleges:		
21	PARTIES		
22	1. Patti Bowers (Complainant) brings this Accusation solely in her official capacity as		
23	the Executive Officer of the California Board of Accountancy, Department of Consumer Affairs.		
24	2. On or about August 1, 1986, the California Board of Accountancy issued Certified		
25	Public Accountant Number CPA 45770 to Carl Dean Hasting (Respondent). The Certified Publi		
26	Accountant Certificate was in full force and effect at all times relevant to the charges brought		
27	herein and will expire on February 28, 2011, unless renewed.		
28			
	1		
	ACCUSATION		

JURISDICTION

- 3. This Accusation is brought before the California Board of Accountancy (Board), Department of Consumer Affairs, under the authority of Section 5100 of the Business and Professions Code, which provides, in relevant part, that, after notice and hearing, the Board may revoke, suspend or refuse to renew any permit or certificate granted for unprofessional conduct which includes, but is not limited to, one or any combination of the causes specified therein, including willful violations of the Accountancy Act and willful violations of rules and regulations promulgated by the Board.
- 4. Business and Professions Code¹ Sections 118(b) and 5109 provide in pertinent part that the suspension, expiration, cancellation, or forfeiture of a license issued by the Board shall not deprive the Board of its authority to investigate, or to institute or continue a disciplinary proceeding against a licensee upon any ground provided by law, or to enter an order suspending or revoking the license or otherwise taking disciplinary action against the licensee on any such ground.

STATUTORY AND REGULATORY PROVISIONS

5. Section 5100 states:

"After notice and hearing the board may revoke, suspend, or refuse to renew any permit or certificate granted under Article 4 (commencing with Section 5070) and Article 5 (commencing with Section 5080), or may censure the holder of that permit or certificate for unprofessional conduct that includes, but is not limited to, one or any combination of the following causes:

"(c) Dishonesty, fraud, gross negligence, or repeated negligent acts committed in the same or different engagements, for the same or different clients, or any combination of engagements or clients, each resulting in a violation of applicable professional standards that

¹ All statutory references are to the Business and Professions Code unless otherwise indicated.

indicate a lack of competency in the practice of public accountancy or in the performance of the bookkeeping operations described in Section 5052."

- "(g) Willful violation of this chapter or any rule or regulation promulgated by the board under the authority granted under this chapter."
 - "(i) Fiscal dishonesty or breach of fiduciary responsibility of any kind."
- "(i) Knowing preparation, publication, or dissemination of false, fraudulent, or materially misleading financial statements, reports, or information."
- "(k) Embezzlement, theft, misappropriation of funds or property, or obtaining money, property, or other valuable consideration by fraudulent means or false pretenses."
- Licensees are required by Board Rule 5 to comply with all Board rules, including Board Rule 58, which provides that licensees engaged in the practice of public accountancy shall comply with all applicable professional standards.
- Business and Professions Code section 125 provides, in pertinent part, that any licensee is guilty of a misdemeanor and subject to the disciplinary provisions of this code applicable to him, who conspires with a non-licensee to violate any provision of this code.

APPLICABLE PROFESSIONAL STANDARDS

- Professional standards or standards of practice pertinent² to this Accusation include,
- Title 31, Part 10 of Internal Revenue Service (IRS) Regulations (31 CFR 10)³
 - (1) Section 10.21 (Knowledge of Client's Omission), provides that:
 - "[a] practitioner who, having been retained by a client with respect to a matter administered by the Internal Revenue Service, knows that the client has not complied with the revenue laws of the United States or has made an error or

² All references herein to standards and other authoritative literature are to the versions in effect at the time the shelters were being developed, marketed or sold.

³¹ CFR 10 is also referred to as "Circular 230" or Section 10 of the IRS Regulations. Among other things, Circular 230 governs practice by CPAs before the IRS.

omission from any return, document, affidavit, or other paper which the client submitted or executed under the revenue laws of the United States, must advise the client promptly of the fact of such noncompliance, error, or omission. The practitioner must advise the client of the consequences as provided under the Code and regulations of such noncompliance, error, or omission."

- (2) Section 10.22(a) (Diligence as to Accuracy), provides that, in general, a practitioner must exercise due diligence:
 - "(1) In preparing or assisting in the preparation of, approving, and filing tax returns, documents, affidavits, and other papers relating to Internal Revenue Service matters;
 - (2) In determining the correctness of oral or written representations made by the practitioner to the Department of the Treasury; and
 - (3) In determining the correctness of oral or written representations made by the practitioner to clients with reference to any matter administered by the Internal Revenue Service."
- (3) Section 10.30 (Solicitation), provides that a practitioner may not, with respect to any Internal Revenue Service matter, in any way use or participate in the use of any form or public communication or private solicitation containing a false, fraudulent, or coercive statement or claim; or a misleading or deceptive statement or claim.
- (4) Section 10.34 (Standards for Advising with Respect to Tax Return Positions and for Preparing or Signing Returns), provides that a practitioner may not sign a tax return as a preparer if the practitioner determines that the tax return contains a position that does not have a realistic possibility of being sustained on its merits (the "realistic possibility standard") unless the position is not frivolous and is adequately disclosed to the Internal Revenue Service.
- B. American Institute of Certified Public Accountants (AICPA) Code of Professional Conduct, which includes Section I Principles and Section II Rules. Both the Principles (Articles III and VI) and the Rules are relevant to the allegations herein.
 - (1) Rule 102 (Integrity and Objectivity), provides that:

"In the performance of any professional service, a member shall maintain objectivity and integrity, shall be free of conflicts of interest, and shall not knowingly misrepresent facts or subordinate his or her judgment to others."

(2) Rule 102.2 (Conflicts of Interest), provides that:

"A member shall be considered to have knowingly misrepresented facts in violation of rule 102... when he or she knowingly—

- a. Makes, or permits or directs another to make, materially false and misleading entries in an entity's financial statements or records; or
- b. Fails to correct an entity's financial statements or records that are materially false and misleading when he or she has the authority to record an entry; or
- c. Signs, or permits or directs another to sign, a document containing materially false and misleading information."
- (3) Rule 102-4 (Subordination of Judgment by a Member), provides that: "Rule 102 [ET section 102.01] prohibits a member from knowingly misrepresenting facts or subordinating his or her judgment when performing professional services. Under this rule, if a member and his or her supervisor have a disagreement or dispute relating to the preparation of financial statements or the recording of transactions, the member should take the following steps to ensure that the situation does not constitute a subordination of judgment:
- "1. The member should consider whether (a) the entry or the failure to record a transaction in the records, or (b) the financial statement presentation or the nature or omission of disclosure in the financial statements, as proposed by the supervisor, represents the use of an acceptable alternative and does not materially misrepresent the facts. If, after appropriate research or consultation, the member concludes that the matter has authoritative support and/or does not result in a material misrepresentation, the member need do nothing further.
- 2. If the member concludes that the financial statements or records could be materially misstated, the member should make his or her concerns known to the appropriate higher level(s) of management within the organization (for example, the supervisor's immediate superior, senior management, the audit committee or equivalent, the board of directors, the company's owners). The member should consider documenting his or her understanding of the facts, the accounting principles involved, the application of those principles to the facts, and the parties with whom these matters were discussed.

3. If, after discussing his or her concerns with the appropriate person(s) in			
he organization, the member concludes that appropriate action was not taken, he or she should			
consider his or her continuing relationship with the employer. The member also should consider			
any responsibility that may exist to communicate to third parties, such as regulatory authorities or			
the employer's (former employer's) external accountant. In this connection, the member may wish			
o consult with his or her legal counsel.			

- 4. The member should at all times be cognizant of his or her obligations under interpretation 102-3 [ET section 102.04]."
 - (4) Rule 201 (General Standards), provides that:

"A member shall comply with the following standards and with any interpretations thereof by bodies designated by Council.

- A. Professional Competence. Undertake only those professional services that the member or the member's firm can reasonably expect to be completed with professional competence.
- B. Due Professional Care. Exercise due professional care in the performance of professional services.
- C. Planning and Supervision. Adequately plan and supervise the performance of professional services.
- D. Sufficient Relevant Data. Obtain sufficient relevant data to afford a reasonable basis for conclusions or recommendations in relation to any professional services performed."
 - (5) Rule 202 (Compliance With Standards), provides that:

"A member who performs auditing, review, compilation, management consulting, tax, or other professional services shall comply with standards promulgated by bodies designated by Council."

(6) Rule 501 (Acts discreditable), provides that:

"A member shall not commit an act discreditable to the profession."

. (7)	Rule 501-4 (Negligence in the Preparation of Financial Statements of
Records), provides that	

"A member shall be considered to have committed an act discreditable to the profession in violation of rule 501 [ET section 501.01] when, by virtue of his or her negligence, such member—

- a. Makes, or permits or directs another to make, materially false and misleading entries in the financial statements or records of an entity; or
- b. Fails to correct an entity's financial statements that are materially false and misleading when the member has the authority to record an entry; or
- c. Signs, or permits or directs another to sign, a document containing materially false and misleading information."
- (8) Rule 502 (Advertising and Other Forms of Solicitation), provides that: "A member in public practice shall not seek to obtain clients by advertising or other forms of solicitation in a manner that is false, misleading, or deceptive. Solicitation by the use of coercion, over-reaching, or harassing conduct is prohibited."
- (9) Rule 502-2 (False, Misleading or Deceptive Acts in Advertising or Solicitation), provides that:

"Advertising or other forms of solicitation that are false, misleading, or deceptive are not in the public interest and are prohibited. Such activities include those that—

- 1. Create false or unjustified expectations of favorable results.
- 2. Imply the ability to influence any court, tribunal, regulatory agency, or similar body or official.
- 3. Contain a representation that specific professional services in current or future periods will be performed for a stated fee, estimated fee or fee range when it was likely at the time of the representation that such fees would be substantially increased and the prospective client was not advised of that likelihood.
- 4. Contain any other representations that would be likely to cause a reasonable person to misunderstand or be deceived."

⁴ The AICPA Statements on Standards for Tax Services, are codified as "TS" with section

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numbers, e.g., TS Section 100.

28 January

KPMG⁵ personnel, including senior partners and members of top management, which assisted high net worth United States citizens to evade Unites States individual income taxes on billions of dollars in capital gain and ordinary income through the use of unregistered and fraudulent tax shelters.⁶,⁷

- 12. Respondent was an employee and then partner of KPMG LLP⁸ from about May 1997 through about November, 2003. Respondent worked in the Warner Center Offices in Los Angeles, California. Respondent worked in the Personal Financial Planning (PFP) group, CaTS ("Capital Transaction Strategies") group and Innovative Strategy (IS) group. Respondent became a partner at KPMG in 1998 and remained a partner until he left KPMG LLP in 2003. Respondent was responsible for marketing and implementing several illegal tax shelters described below.
- 13. Board Case No. AC-2006-28, filed against KPMG, incorporated the Statement of Facts attached to the Deferred Prosecution Agreement ("DPA") which KPMG entered with the federal government, in or about August 26, 2005. In resolving Case No. AC-2006-28 with the

⁶ The portion of KPMG's tax practice that specialized in providing tax advice to individuals, including wealthy individuals, was known as Personal Financial Planning, or "PFP." The KPMG group focused on designing, marketing, and implementing tax shelters for individual clients was known at different times as CaTS ("Capital Transaction Strategies"), and IS ("Innovative Strategies").

⁷ KPMG personnel also formed alliances, operating agreements, and/or joint ventures with outside persons, including former partners, employees, and others. KPMG also worked with law firms/lawyers and with banks in implementing the FLIP, OPIS and BLIPS tax shelter transactions. Significant activity and coordination regarding the design and implementation of the tax shelters took place by California licensees or on behalf of California taxpayers.

⁸ KPMG LLP ("KPMG") was, at all times relevant, licensed by the Board and operating several offices in California. KPMG was engaged in providing tax services to corporate and individual clients and providing audit services to corporate, governmental and other clients. The Board's related action against KPMG, Accusation No. AC-2006-28, was resolved effective January 18, 2008. It is further referenced in paragraph 13.

⁵ At all times relevant to this Accusation, KPMG was a limited liability partnership headquartered in New York, New York, with more than 90 offices nationwide, of which several are in California. Among the California KPMG offices during the time period relevant herein were offices in Los Angeles, Woodland Hills, San Diego, San Francisco, and Walnut Creek. KPMG was one of the largest auditing firms in the world, providing audit services to many of the largest corporations in the United States and elsewhere. KPMG also provided tax services to corporate and individual clients, some of whom were very wealthy. These tax services included, but were not limited to, preparing federal and state tax returns, providing tax planning and tax advice, and representing clients, for example, in Internal Revenue Service ("IRS") and Franchise Tax Board ("FTB") audits, and in Tax Court litigation with the IRS.

Board, KPMG admitted and accepted that, as set forth in detail in the Statement of Facts attached to the DPA (which was incorporated into Accusation AC-2006-28),

"through the conduct of certain KPMG tax leaders, partners, and employees, during the period from 1996 through 2002, KPMG assisted high net worth individuals to evade individual income taxes on billions of dollars by developing, promoting, and implementing unregistered and fraudulent tax shelters. A number of KPMG tax partners engaged in conduct that was unlawful and fraudulent...". (Accusation, Paragraph 57, quoting DPA.)⁹

A copy of the DPA agreement and Statement of Facts is attached as Exhibit A and is herein incorporated by reference.

- Respondent was a tax partner at KPMG between 1998 and 2003, the period relevant herein. Respondent participated in the above-described scheme, consisting of:
 - devising, marketing, and implementing the fraudulent tax shelters;
- causing tax returns to be filed with the IRS that contained the fraudulent tax В. shelter losses; and
 - C. fraudulently concealing those shelters from the IRS.

FLIP, OPIS, BLIPS and SOS TAX SHELTERS

- The fraudulent tax shelter transactions which are the subject matter of this Accusation were FLIP ("Foreign Leveraged Investment Program"), OPIS ("Offshore Portfolio Investment Strategy"), BLIPS ("Bond Linked Issue Premium Structure") and SOS (Short Option Strategy). 10
- 16. Respondent was involved in the marketing and implementation of the FLIP¹¹, OPIS¹², BLIPs and SOS¹³ transactions. Respondent was one of KPMG's major sellers of illegal tax

⁹ See paragraphs 50-55 of Accusation AC-2006-28 and attachment, and paragraphs 9-11 of Stipulation AC-2006-28 for detail.

During the relevant time period, KPMG personnel, some of its clients, and others involved in these tax shelter transactions prepared, signed and filed tax returns that falsely and fraudulently claimed over \$4.2 billion in bogus tax losses generated by FLIP and OPIS transactions, and \$5.1 billion generated by BLIPS transactions. A significant proportion of the tax payers who filed tax returns with KPMG's assistance using FLIP, OPIS, BLIPS, and SOS tax shelters were California taxpayers. Approximately 29% of the transactions were in California and approximately 38% of KPMG's fees originated in California.

FLIP was essentially similar to OPIS. The shelters were designed to generate bogus

capital losses in excess of \$20 million through the use of an entity created in the Cayman Islands. The client purportedly entered into an "investment" transaction with the Cayman Islands entity by purchasing a purported warrant or entering into a purported swap. The Cayman Islands entity purportedly made a pre-arranged series of investments, including the purchase, from a bank, of

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17. The law in effect from at least in or about August 1997 provided that if a taxpayer claimed a tax benefit that was later disallowed, the IRS could impose substantial penalties. ranging from 20%-40% of the underpayment of tax attributable to the shelter, unless the tax benefit was supported by an independent opinion relied on by the taxpayer in good faith that the tax benefit was "more likely than not" to survive IRS challenge.

FLIP and OPIS SHELTERS

- 18. In most material respects, FLIP and OPIS were the same. FLIP and OPIS were generally marketed only to people who had capital gains in excess of \$10 million for FLIP and \$20 million for OPIS.14
- 19. Respondent was highly involved in marketing and implementing FLIP and OPIS transactions. As a member of CaTS and IS, Respondent was responsible for marketing, and implementing FLIP and OPIS tax shelters for individual clients. The FLIP and OPIS opinion letters falsely asserted that tax positions taken were "more likely than not" to prevail against an IRS challenge if the true facts regarding those transactions were known to the IRS. The FLIP

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bank stock using money purportedly loaned by the bank, followed by a repurchase of that stock by the pertinent bank at a prearranged price. The tax shelter transactions were devised to last for only approximately 16 to approximately 60 days, and the duration of the shelter was predetermined.

OPIS was essentially similar to FLIP, described in the footnote above. KPMG's gross

fees from OPIS transactions were at least \$28 million. ¹³ The SOS shelters were referred to by various names, including Short Option Strategy, Spread Option Strategy, Split Option Strategy, SOS, Binary Option, Digital Option, Gain Mitigator, Loss Generator, COINS, BEST, and FX Transaction (hereinafter "SOS"). The SOS shelters generated at least \$1.9 billion in phony tax losses. KPMG's gross fees from SOS

transactions were at least \$17 million. SOS was marketed and sold from at least in or about 1998

through at least in or about 2002 to at least 165 wealthy individuals.

In return for fees totaling approximately 5-7% of the desired tax loss, including a fee to KPMG equal to approximately 1-1.25% of the desired tax loss, KPMG, its KPMG tax personnel and their associates implemented and caused to be implemented FLIP and OPIS transactions and generated and caused to be generated false and fraudulent documentation to support the transactions, including but not limited to KPMG opinion letters claiming that the purported tax losses generated by the shelters were "more likely than not" to withstand challenge by the IRS. As agreed to, and arranged by, KPMG tax personnel, outside lawyers also issued "more likely than not' opinion letters in return for fees typically of approximately \$50,000 per opinion, which opinions tracked, sometimes verbatim, the KPMG opinion letter.

transactions were continued to be sold even after an e-mail written in March 1998 by KPMG's Tax Services Practice's second in command, Bob Simon, identified a host of significant technical flaws in FLIP. Respondent signed at least one FLIP opinion (after the above mentioned Bob Simon Email) and was the engagement partner in three others. Respondent signed at least 16 OPIS opinions. Respondent was involved in FLIP and OPIS although he knew, among other things, that tax positions taken were not "more likely than not" to prevail against an IRS challenge if the true facts regarding those transactions were known to the IRS. The opinion letters and other documents used by Respondent to implement FLIP and OPIS were false and fraudulent in a number of ways, including that:

- a. Money was paid by the FLIP and OPIS clients for an "investment" component of the transactions (a warrant or a swap), whereas in fact that money constituted fees paid to KPMG and other participants, as well as money that was temporarily "parked" in the deal but ultimately returned to the client.
- b. There was no evidence of a "firm and fixed" plan to complete the steps making up the shelter in a particular manner when, in fact, there was such a plan, and the transactions in fact were designed to be completed, and were completed, in the particular manner designed to generate the tax loss.
- c. The clients were not "more likely than not" to survive an IRS challenge (based on the "step transaction doctrine"). 15

BLIPS SHELTER

20. KPMG and its tax personnel and associates marketed and caused to be marketed, and implemented and caused to be implemented the transactions, and generated and caused to be generated false and fraudulent documentation to support the BLIPS transactions. This activity included, but was not limited to, generating KPMG opinion letters (and opinion letters by law firm(s)) that claimed that the purported tax losses generated by the shelters were more likely than not to withstand challenge by the IRS. All of these opinion letters were almost identical.

¹⁵ The "step transaction doctrine" is a legal doctrine permitting the IRS to disregard certain transactions having no economic substance or business purpose and the purported tax effects of those disregarded transactions.

21. Respondent was highly involved in marketing and implementation of BLIPS transactions. ¹⁶ Respondent was involved in implementing numerous BLIPS transactions for KPMG clients. Respondent personally signed 31 BLIPS opinion letters and was the engagement partner on five more. Respondent used false and fraudulent documentation to support the BLIPS transactions. This activity included, but was not limited to, generating KPMG opinion letters (and opinion letters by law firm(s)) that claimed that the purported tax losses generated by the shelters were "more likely than not" to withstand challenge by the IRS. All of these opinion letters were almost identical.

- 22. Respondent signed BLIPS opinion letters, although he knew or should have known that (i) the tax positions taken were not "more likely than not" to prevail against an IRS challenge if the true facts regarding those transactions were known to the IRS, and (ii) the opinion letters and other documents used to implement BLIPS were false and fraudulent in a number of ways, including but not limited to the following:
- a. BLIPS was falsely described as a three-stage, seven-year investment program, when in truth and in fact, all participants were expected to withdraw at the earliest opportunity and within the same tax year in order to obtain their tax losses. BLIPS was falsely described as a "leveraged" investment program, whereas, in fact, the purported loan transactions that were part of BLIPS (and that were the aspect of BLIPS that purported to generate the tax loss) were shams no money ever left the bank and none of the banks assigned any capital cost to these purported BLIPS loans.
- b. The BLIPS opinion letters falsely stated that the client (based on the client's purported "independent review," as well as that of outside "reviewers") "believed there was a reasonable opportunity to earn a reasonable pre-tax profit from the [BLIPS] transactions," when in truth and in fact, there was no "reasonable likelihood of earning a reasonable pre-tax profit"

BLIPS generated at least \$5.1 billion in bogus tax losses. KPMG's gross fees from BLIPS transactions were at least \$53 million. Associated law firms and boutique practices had gross fees of at least \$147 million. The fees totaled approximately 5-7% of the desired tax loss, including a fee to KPMG equal to approximately 1-1.25% of the desired tax loss, a fee to a "boutique practice" equal to approximately 2.75% of the desired tax loss, and a fee to a law firm generally equal to \$50,000 per transaction.

from BLIPS, and instead the "investment" component of BLIPS was negligible, unrelated to the large sham "loans" that were the key elements of the purported tax benefits of BLIPS, and was simply window dressing for the BLIPS tax shelter fraud.

- c. The opinion letters and other documents were misleading in that they were drafted to create the false impression that KPMG, its tax personnel, and others associated with the tax shelter scheme were all independent service providers and advisors, when in truth and in fact KPMG personnel and associates jointly developed and marketed the BLIPS shelter.
- 23. At various points during the development of BLIPS, KPMG tax personnel identified various significant defects of BLIPS, including that the description of BLIPS and the factual representations contained in the BLIPS opinion letter and in other documents were false.

 Nevertheless, the firm marketed BLIPS. Likewise, the risks of proceeding with implementation of BLIPS in 2000 were discussed. Nevertheless, and despite the obviously fraudulent nature of BLIPS and the warnings conveyed, KPMG tax personnel decided not to refund BLIPS fees and to proceed with the issuance of "more likely than not" opinion letters on all of the 1999 transactions with the intent that BLIPS clients would claim the bogus BLIPS losses on 1999 tax returns.

 KPMG tax personnel, including Respondent, and others continued to be involved in the implementation of more BLIPS tax shelter transactions in 2000 and, in 2001.

SOS SHELTER

- 24. SOS and its variants were designed to generate substantial capital and ordinary tax losses through a series of pre-arranged transactions that involved the clients "investing" in virtually offsetting foreign currency option positions with a bank, sometimes transferring the offsetting positions to a partnership or other entity, and then withdrawing from the transaction, claiming a loss in the desired amount.
- 25. Respondent signed at least 3 SOS opinion letters. Respondent was the engagement partner for 20 SOS transactions. SOS opinion letters, and other associated documents, were false and fraudulent in a number of ways well known to Respondent and other KPMG personnel, including the following:

- a. They falsely and misleadingly described SOS as an investment, when in truth and in fact, it was a tax shelter designed and marketed to generate tax losses in order to eliminate income taxes for wealthy clients and garner substantial fees and income for KPMG and others.
- b. They falsely claimed that the client would have entered into the option positions independent of the other steps that made up SOS, when in truth and in fact, the clients would not have entered into those positions absent the anticipated tax losses to be generated.
- c. They falsely claimed that the option positions were contributed to a partnership or other entity to "diversify" the client's "investment" when in truth and in fact, the contribution was simply a necessary step in the tax shelter, was executed for the purpose of generating the tax loss, and was not executed to "diversify" any "investment."
- d. They falsely claimed that the offsetting option positions were entered into for "substantial non-tax business reasons," and were contributed to the partnership or other entity for "substantial non- tax business reasons," when in truth and in fact, the transactions were undertaken in order to generate the phony tax losses SOS purported to generate and not for any "substantial non-tax business reason."
- 26. Respondent employed this false and fraudulent documentation in order to assist clients in claiming the phony tax shelter losses on tax returns and in evading taxes. Respondent issued opinion letters or caused others to issue opinion letters that falsely claimed that the tax losses purportedly generated by SOS were more likely than not to withstand IRS challenge to enable their fraudulent SOS tax losses and, thereby, evade taxes.

FRAUDULENT CONCEALMENT OF TAX SHELTERS

- 27. In addition to preparing, causing to be prepared, and approving the false and fraudulent documentation relating to and implementing the shelter transactions, Respondent participated in steps taken to fraudulently conceal from the IRS the fraudulent tax shelters, and/or knew or should have known that the steps would have the effect of concealing the shelters from the IRS. The steps taken included, but were not limited to, the following:
 - (1) Not registering the tax shelters with the IRS as required by law.

(2) Preparing and causing to be prepared tax returns that fraudulently concealed the bogus losses from the IRS. Specifically, Respondent used a device called "grantor trust netting" to conceal the tax shelters from the IRS. Respondent was informed that the use of grantor trust netting on tax returns could be viewed as filing a false or misleading return.

FAILING TO REGISTER TAX SHELTERS

28. Under the law in effect at all times relevant to this Accusation, an organizer of a tax shelter was required to "register" the shelter by filing a form with the IRS describing the transaction. The IRS in turn would issue a number to the shelter, and all individuals or entities claiming a benefit from the shelter were required to include with their income tax returns a form disclosing that they had participated in a registered tax shelter, and disclosing the assigned registration number. Notwithstanding these legal requirements, KPMG's tax personnel, including Respondent, decided not to register the tax shelters based on a "business decision" that to register the shelters would hamper KPMG's ability to sell them. Respondent knew or should have known of the requirement to register the shelters.

FIRST CAUSE FOR DISCIPLINE Fraud in the Practice of Public Accountancy [Business and Professions Code § 5100(c)]

- 29. The matters alleged in paragraphs 11 through 28 are re-alleged as though fully set forth.
- 30. Respondent's license is therefore subject to disciplinary action based on his direct involvement and acquiescence in:
 - A. The decision of KPMG not to register the tax shelters as required;
- B. The preparation of false or fraudulent documentation supporting the implementation of the tax shelters; and
- C. The signing of the tax opinions and tax returns containing the fraudulent tax shelters.
- 31. Incorporating by reference the matters alleged in paragraphs 11-28, cause for discipline of Respondent's license for fraud in the practice of public accountancy is established under Code Section 5100(c).

24.

SECOND CAUSE FOR DISCIPLINE Dishonesty in the Practice of Public Accountancy [Business and Professions Code § 5100(c)]

32. Complainant realleges paragraphs 11 through 28 above. Incorporating those matters by reference, cause for discipline of Respondent's license for dishonesty in the practice of public accountancy is established under Code Section 5100(c) based upon his dishonest acts, and omissions in the course of his participation, as described above, in the FLIP, BLIP, SOS and OPIS tax shelters.

THIRD CAUSE FOR DISCIPLINE Gross Negligence in the Performance of Public Accountancy [Business and Professions Code § 5100(c)]

33. Complainant realleges paragraphs 11 through 28 above. Incorporating those matters by reference, cause for discipline of Respondent's license for gross negligence in the practice of public accountancy is established under Code Section 5100(c) based upon his conduct, which constituted extreme departures from applicable professional standards.

FOURTH CAUSE FOR DISCIPLINE Failure to Observe Professional Standards in Performance of Public Accountancy [Board Rule 58/ Business and Professions Code § 5100(g)]

34. Complainant realleges paragraphs 11 through 28. Incorporating those matters by reference, cause for discipline of Respondent's license is established in that his failure to comply with professional standards applicable to public accountancy constitutes the willful violation of Board Rule 58, providing cause for discipline of his license under Code Section 5100(g).

FIFTH CAUSE FOR DISCIPLINE Conspiracy with Unlicensed Person to Violate Accountancy Act [Business and Professions Code §§ 125, 5100]

35. Complainant realleges paragraphs 11 through 28. Incorporating those matters by reference, cause for discipline of Respondent's license is established in that he conspired with unlicensed persons, including lawyers and others, to devise, market, and/or implement the fraudulent tax shelters, in violation of Code section 125. The conduct of Respondent, as alleged, constitutes general unprofessional conduct under Code section 5100.

SIXTH CAUSE FOR DISCIPLINE

Repeated Negligent Acts in the Performance of Public Accountancy [Business and Professions Code § 5100(c)]

36. Complainant realleges paragraphs 11 through 28 above. Incorporating those matters by reference, cause for discipline of Respondent's license for repeated negligent acts in the performance of public accountancy is established under Code Section 5100(c) based upon his conduct, which constituted repeated departures from applicable professional standards.

SEVENTH CAUSE FOR DISCIPLINE Breach of Fiduciary Responsibility in the Performance of Public Accountancy [Business and Professions Code § 5100(i)]

37. Complainant realleges paragraphs 11 through 28 above. Incorporating those matters by reference, cause for discipline of Respondent's license for breach of fiduciary responsibility in the performance of public accountancy is established under Code Section 5100(i).

EIGHTH CAUSE FOR DISCIPLINE

Knowing Preparation, Publication, or Dissemination of False, Fraudulent or Materially Misleading Financial Statements, Reports, or Information [Business and Professions Code § 5100(j)]

38. Complainant realleges paragraphs 11 through 28 above. Incorporating those matters by reference, cause for discipline of Respondent's license for knowing preparation, publication, or dissemination of false, fraudulent, or materially misleading financial statements, reports, or information is established under Code Section 5100(j).

NINTH CAUSE FOR DISCIPLINE Obtaining Valuable Consideration by False Pretenses [Business and Professions Code § 5100(k)]

39. Complainant realleges paragraphs 11 through 28 above. Incorporating those matters by reference, cause for discipline of Respondent's license for obtaining valuable consideration by false pretenses is established under Code Section 5100(k).

TENTH CAUSE FOR DISCIPLINE Violation of Professional Standards [Board Rule 58/ Business and Professions Code § 5100(g)]

40. Complainant realleges paragraphs 11 through 28 above. Incorporating those matters by reference, cause for discipline of Respondent's license for violation of professional standards

is established under Board Rule 58 and Code Section 5100(g) based upon his conduct, including approving and causing to be signed, engagement and opinion letters for clients without independently, diligently or accurately evaluating the specific needs and concerns of the clients, under Code section 5100(g). /// /// /// .

which constitutes willful violation of Board Rule 58, providing cause for discipline of his license

PRAYER

WHEREFORE, Complainant requests that a hearing be held on the matters herein alleged, and that following the hearing, the California Board of Accountancy issue a decision:

- 1. Revoking, suspending or otherwise imposing discipline upon Certified Public Accountant Number 45770, issued to Carl Hasting.
- Ordering Carl Hasting to pay the California Board of Accountancy the reasonable costs of the investigation and enforcement of this case, pursuant to Business and Professions Code section 5107;
 - 3. Taking such other and further action as deemed necessary and proper.

Dated: February 2, 2010

PATTI BOWERS
Executive Officer
California Board of Accountancy

Complainant

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